

Maintains Commercial Momentum and Consolidates Sustained Growth**EROSKI CLOSES THE THIRD QUARTER OF THE 2025 FINANCIAL YEAR WITH A POSITIVE RESULT OF €90.3 MILLION**

- **Gross sales reach €4,501 million.**
- **EBITDA stands at €251 million, 1.8% higher than the previous year.**

Elorrio, 12 December 2025.– [EROSKI](#) has closed the accounts for the third quarter of the current financial year, from 1 February to 31 October 2025, with turnover continuing along the growth trajectory of recent years. Activity volume reached gross sales of €4,501 million.

Gross food sales were the main driver of this growth, increasing by 2.9% compared with the same period in 2024 and reaching €4,270 million. The group's positive result rose to €90.3 million, 36% higher than in the third quarter of the previous year. *(Towards the end of November, the EROSKI group completed its refinancing; therefore, the costs associated with this transaction are not reflected in the accounts to end-October.)*

This progression has been shaped by the strong market response to the group's promotional efforts and price-containment measures implemented since late 2021 to mitigate the pass-through of rising costs to retail prices. Although this investment in savings has occurred in a context of rising operating costs compared with the previous year, the group has managed to limit its impact thanks to ongoing efficiency-improvement initiatives.

"The quarter has closed in line with our forecasts, reaffirming the strength of our commercial model and the effectiveness of the measures adopted to reinforce our competitive positioning, our commitment to offering consumers a wide range of choice, with a clear focus on our own brand and fresh products with exceptional value for money; while continuing to make progress in the roll-out of efficiency-improvement initiatives, many of which are supported by advanced analytics and artificial intelligence tools. Evidence of this is that EBITDA for the first nine months of the year reached €251 million, a figure that surpasses that obtained in the same period last year; reflecting the positive evolution of our operational and commercial activity", stated **EROSKI's CEO, Rosa Carabel**.

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Continued Growth and Financial Discipline

With an eye on 2026, the final year of the current strategic plan, EROSKI is maintaining its roadmap focused on prudent and profitable growth. The cooperative will continue to strengthen its proximity-based model and commitment to both own-brand and manufacturer brands, as well as local products, while simultaneously driving digitalisation and omnichannel development to improve both the shopping experience and efficiency across the entire value chain. All this is underpinned by a firm commitment to sustainability.

With a now-streamlined financial structure, the group is moving forward with its growth strategy under strict financial discipline, allocating resources to store modernisation and network expansion in strategic territories, in line with the announced leverage objective.

About EROSKI

EROSKI is one of the leading distribution groups in northern Spain - from Galicia to the Balearic Islands – with a market share of 12.7% in the region. The cooperative is the market leader in the Basque Country, Navarre and Galicia, and co-leader in the Balearic Islands. By the end of 2024, its work comprised 1,502 outlets, including supermarkets, hypermarkets, cash & carry and online stores, as well as petrol stations, sports shops and other non-food businesses. EROSKI has more than 6.4 million customer members and employs over 27,600 people, of whom nearly 9,000 are cooperative members.