

THE EROSKI GROUP INCREASES SALES BY 2.9% AND SEES PROFIT RISE BY 10.6% IN THE FIRST HALF OF 2025

- **The group showed solid growth during the first half of the year, achieving gross sales of €2.949 billion and a net profit of €55.5 million.**
- **The company is stepping up its commitment to families by passing on €202 million in savings to consumers, offering a wide range of own-brand and manufacturer-brand products, and optimising its advertising strategies.**
- **Eroski is also forging ahead with its expansion and digitalisation strategy, with new stores and the launch of its Marketplace.**

Elorrio, 2 October 2025 – The [EROSKI](#) Group closed the first half of financial year 2025, from 1 February to 31 July 2025, with solid growth in activity, and improved operating margins in a stabilised consumer environment.

During the first half of the financial year, the group's gross sales reached €2.949 billion, an increase of 2.9% over the same period last year. Net profit stood at €55.5 million, 10.6% more than in the first half of 2024. EBITDA rose to €157.5 million, 1.8% higher than in the same period of the previous year.

A half-year performance marked by savings, own brand goods and local products

The growth of the EROSKI Group went hand in hand with an aggressive marketing policy, which made it possible to pass on **savings of more than €202 million** to consumer families during the half-year period, thereby consolidating its competitive positioning in a context where price continues to be a key factor for households.

The increase in the share of own brands in shopping baskets has bolstered customer loyalty, thanks to a differentiated offering in terms of quality and price. Added to this is the commitment to offering a wide range of products – manufacturer brands and local products – with the collaboration of more than 2,000 agri-food producers, seeking to boost the local sector and enhance the sustainability of the value chain. This is a commitment that will be further strengthened with the forthcoming **signing of an agreement with the Basque Government** with the aim of supporting the local agri-food sector and enhance the sustainability of the value chain.

Expansion of the retail network and advances in digitalisation

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During this half-year period, the EROSKI Group has continued to expand and to modernise its retail network with the opening of 31 new stores: Six of its own (four supermarkets, a cash & carry and a Forum Sport store) and 25 franchises.

One of the half-year's most emblematic projects is the extensive renovation of the flagship **Caprabo store in Barcelona's L'illa Diagonal shopping centre**, which has become a pioneering project in terms of innovation and sustainability, strengthening the company's position in Catalonia. The new store concept represents a profound change in the way we understand supermarkets, a concept focused on providing a **welcoming, open, digitalised and gastronomic experience**, designed for customers to **shop, discover and enjoy**.

At the same time, Eroski has ramped up its digital strategy with the **launch of its Marketplace**, expanding its sales offering online and enhancing the shopping experience in an ever more closely integrated digital ecosystem. This initiative is in addition to investments in advanced analytics and artificial intelligence, which allow for greater promotional segmentation and more efficient customer relationship management.

The digital transformation also extends to the operational sphere, with modernisation projects in logistics and store management systems that reinforce productivity and efficiency. These investments, in line with a technological transformation plan for 2024-2026 worth more than **€100 million**, consolidate a more innovative and competitive business model adapted to new forms of consumption.

Co-operative commitment and sustainability

EROSKI's strategic priorities continue to be health, sustainability and the creation of local wealth. During the first half of the year, the group stepped up initiatives to support small producers, continued to promote healthy eating habits and consolidated its role as Spain's leading co-operative distribution group, employing more than 27,600 professionals, of whom more than 9,000 are shareholders.

"These results reflect the strength of our business model and the trust our customers place in us. We've succeeded in growing sales and profit in a demanding environment, combining competitive prices with a firm commitment to healthy eating, sustainability and local wealth. The savings passed on to families, the promotion of our own brand and close collaboration with local producers are the pillars that reinforce our co-operative purpose," said **Rosa Carabel, CEO of the EROSKI Group**.

About EROSKI

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EROSKI is one of the leading distribution groups in the north of the Spanish market - from Galicia to the Balearic Islands - with a market share of 12.7% in that area; it is the leader in the Basque Country, Navarre and Galicia and co-leader in the Balearic Islands. By the end of 2024, its retail network will total 1,502 shops, including supermarkets, hypermarkets, cash & carry and online supermarkets, as well as petrol stations, sports shops and other non-food businesses. The group also has more than 6.4 million customer members and a workforce of more than 27,600, of whom almost 9,000 are shareholders.

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