

The group maintains commercial momentum and consolidates sustained growth EROSKI CLOSED THE FIRST QUARTER OF 2025 WITH A POSITIVE RESULT OF €13.2 MILLION

- Gross sales reached €1,385 million
- Ebitda reached €59 million, 1.5 % higher than the previous year's figure

Elorrio, 23 June 2025.- The <u>EROSKI</u> group closed the accounts for the first quarter of the current financial year, from 1 February to 30 April 2025, with a turnover along the growth path of recent years. Thus, the business volume reached gross sales amounting to 1,385 million Euros.

Gross sales in the food area were the main driving force for this growth, with a 1.5 % increase as compared to the same period in 2024, reaching €1,316 million. The positive result of the group rose to 13.2 million Euros, 38 % higher than the first quarter of the previous year.

This progression is marked by the good reception of the promotional and price containment effort that the group has been making since the end of 2021 in order to mitigate the passing on of higher costs to sale prices. Despite the fact that this investment in saving has taken place in a scenario of growing operating costs with regard to the previous year, the group managed to curb the impact thanks to the continuation of their efficiency improvement initiatives.

"The quarter closed in line with our forecasts, substantiating the robustness of our business model and the effectiveness of the measures adopted to strengthen our competitive position, our commitment to offering consumers a wider range of choice, with a clear commitment to own-brand products as well as fresh products with extraordinary value for money; while at the same time we keep progressing in the implementation of efficiency enhancement initiatives, many of which rely on advanced analytics and artificial intelligence tools. Proof of this is the fact that the ebitda in the first three months of the current financial year reached 59 million Euros, a figure that is higher than that obtained in the same period of the previous year; which shows the good evolution of our operational and commercial activity", EROSKI's CEO, Rosa Carabel, has said.

About the EROSKI group

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EROSKI is the first distribution group of the cooperative type in Spain and one of the leaders in the northern Spanish market – from Galicia to the Balearic Islands – with a 12.7% market share in this area; it is the leader in the Basque Country and Galicia and co-leader in the Balearic Islands. Its commercial network, at the end of 2024, comprised 1,502 stores, including supermarkets, hypermarkets, cash & carry and *online supermarkets*; as well as petrol stations, sports shops and other non-food businesses. It also has more than 6.3 million Customer Members and more than 27,600 Cooperative and Worker Members, more than 9,000 of whom are Owner Members, in addition to the group of workers of the more than 600 franchised stores.

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